

The Manufacturers' Representative Award is given to an individual who has supported PHCC, the plumbing- heating-cooling industry and our members.

Todd Salsberry was nominated more than once and according to one nomination, "he continually provides outstanding customer service, is a true professional and is very knowledgeable."

US Consolidated was founded in 1920, making them the oldest continual manufacturers' representatives in our industry in the United States. The current owners, Jerry Sulecki and Todd, have owned the company for 20-plus years and take great pride in their long-term relationships with all parts of the industry and the State of Ohio.

US Consolidated is dedicated to representing world-class manufacturers such as Basco Shower Doors, Fluidmaster, Aker Fiberglass and Acrylic and TOTO Toilets.

They are charter members of AIM/R, the Association of Industry Manufacturers Representatives and have served on numerous Advisory Councils, both with their manufacturers and industry partners, as well as members of many local, state and national industry organizations.

Headquartered in Hudson, their entire staff is dedicated to serving the needs of their manufacturers and customers.

2012 PHCC MANUFACTURER'S REP OF THE YEAR:

Todd Salsberry
US Consolidated



Accepting the award is Jerry Sulecki, president of U.S. Consolidated

The Supplier of the Year Award is given to a supplier or wholesaler who has been supportive of the industry and provides on-going assistance to our members.

Although this award is usually given to a specific company, there have been many occasions that an individual with a company is recognized for their efforts...including 2012.

Scott Middleton has been with Robertson Heating Supply for 20 years and currently holds the title of Vice President of Marketing. He started off in the warehouse as a sales trainee unloading cast iron tubs where, according to our winner, he only dropped 2 and 1 special order!

Robertson Heating Supply has been a long-time sponsor and exhibitor at our Convention and they are a very strong supporter of our local chapters (both PHCC and ACCA).

Scott is a US Army veteran (Cryptologic Intelligence Analyst) and has industry affiliations with the American Supply Association, the North Central Wholesalers Association and, of course, PHCC and ACCA.

2012 PHCC SUPPLIER OF THE YEAR:

Scott Middleton
Robertson Heating Supply



Accepting the Award is Gary Bush